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17 *Attorneys for Plaintiff Cisco Systems, Inc.*

18 **UNITED STATES DISTRICT COURT**

19 **NORTHERN DISTRICT OF CALIFORNIA**

20 CISCO SYSTEMS, INC., )  
 )  
 21 Plaintiff, )  
 )  
 22 v. )  
 )  
 23 ARISTA NETWORKS, INC., )  
 )  
 24 Defendant. )  
 )  
 25 )

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**PLAINTIFF CISCO SYSTEMS, INC.'S  
 TRIAL WITNESS LIST**

Pursuant to Federal Rule of Civil Procedure 26 and the Amended Scheduling Order entered by the Court (Dkt. 406), Plaintiff Cisco Systems, Inc. ("Cisco") respectfully submits the following list of witnesses that it may call to testify at trial during its case in chief, other than solely for impeachment and/or rebuttal purposes. Because the admissibility of testimony from a witness is dependent on the context, the inclusion of a witness on Cisco's list of witnesses should not be construed as a waiver of the right to object to the witness or to the use of testimony from the witness if called by Defendant. Likewise, Cisco's identification of potential witnesses below is not intended to waive Cisco's objections to the relevance or admissibility of testimony from such witnesses. Further, the subject matter of testimony listed below for witnesses also includes the subject matter of any deposition designation of such witnesses. Further, the estimated length of testimony and disclosure of whether a witness may be called live or by deposition are estimates based on the information currently in Cisco's possession, and Cisco reserves the right to amend or modify these disclosures as necessary, including by demanding a witness to appear live at trial. The estimated length of testimony provided below accounts for both direct and cross-examination.

Name of Witness	Will Call or May Call	Live or Depo.	Length of Test. (Mins.)	Subject Matter of Testimony
Beecher Adams	May Call	Live	15	Development, structure, operation and/or characteristics of Cisco's Network Compliance Manager products and related products
Kevin Almeroth, Ph.D.	Will Call	Live	120	Expert testimony, including but not limited to the testimony regarding the topics disclosed in his expert reports; rebuttal expert testimony relating to Arista's expert testimony
Christine Bakan	May Call	Live	20	Development, structure, operation, marketing, sales and/or characteristics of Cisco's products

<b>Name of Witness</b>	<b>Will Call or May Call</b>	<b>Live or Depo.</b>	<b>Length of Test. (Mins.)</b>	<b>Subject Matter of Testimony</b>
Andy Bechtolsheim	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property
Mark Berly	Will Call	Live	20	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers
Prakash Bettadapur	May Call	Live	20	Use of the '526 patented technology in Cisco's products; the importance of the '526 patent technology for creating extensible operating systems
Johan Bevemyr	May Call	Live/Depo.	15	Development, structure, operation, marketing, sales, and/or characteristics of Tail-f products and related Cisco products
Dylan Cannon	May Call	Live	10	Cisco's financial recordkeeping; Cisco's marketing and sales of its products; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
John Chambers	May Call	Live	15	Cisco's history, business, strategy and products
Judith Chevalier, Ph.D.	Will Call	Live	60	Expert testimony, including but not limited to the testimony regarding the topics disclosed in her expert reports; rebuttal expert testimony relating to Arista's expert testimony

<b>Name of Witness</b>	<b>Will Call or May Call</b>	<b>Live or Depo.</b>	<b>Length of Test. (Mins.)</b>	<b>Subject Matter of Testimony</b>
Lincoln Dale	Will Call	Live/Depo.	45	Arista's awareness of, access to, and use of Cisco's intellectual property
Kenneth Duda	Will Call	Live	45	Arista's awareness of, access to, and use of Cisco's intellectual property
Mark Foss	Will Call	Live	20	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Charles Giancarlo	Will Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Cisco's litigation with Huawei Technologies; value and importance of Cisco IOS and CLI
Douglas Gourlay	May Call	Live	20	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Sean Hafeez	May Call	Live/Depo.	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers

Name of Witness	Will Call or May Call	Live or Depo.	Length of Test. (Mins.)	Subject Matter of Testimony
John Hartingh	May Call	Live	15	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Dave Heyman	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Hugh Holbrook	Will Call	Live	30	Arista's awareness of, access to, and use of Cisco's intellectual property
Martin Hull	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Kevin Jeffay, Ph.D.	Will Call	Live	45	Expert testimony, including but not limited to the testimony regarding the topics disclosed in his expert reports; rebuttal expert testimony relating to Arista's expert testimony

Name of Witness	Will Call or May Call	Live or Depo.	Length of Test. (Mins.)	Subject Matter of Testimony
Soni Jiandani	May Call	Live/Depo.	20	Development, structure, operation and/or characteristics of Cisco's products, including its CLI; Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Juniper Networks	May Call	Live/Depo.	20	Knowledge of Juniper's command line interfaces
Mansour Karam	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Pradeep Kathail	May Call	Live	15	Development, structure, operation and/or characteristics of Cisco's products
Ram Kavasseri	May Call	Live	15	Cisco's development of IOS and Cisco's CLI
Dan Lang	May Call	Live	20	Cisco's licensing policies and related behavior; applications for copyrights; injuries to Cisco from Arista's use of Cisco's intellectual property

<b>Name of Witness</b>	<b>Will Call or May Call</b>	<b>Live or Depo.</b>	<b>Length of Test. (Mins.)</b>	<b>Subject Matter of Testimony</b>
Tong Liu	May Call	Live/Depo.	15	Cisco's development of IOS and Cisco's CLI
Kirk Loughheed	Will Call	Live	90	Cisco's development of IOS and Cisco's CLI
Dave Malik	May Call	Live/Depo.	15	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property
Kevin McCabe	May Call	Live/Depo.	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's communications with customers and potential customers; competition for high speed data center switching customers and potential customers
Christophe Metivier	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property
Carl Moberg	May Call	Live/Depo.	15	Development, structure, operation, marketing, sales, and/or characteristics of Tail-f products and related products
Paul Mustoe	May Call	Live/Depo.	15	U.S. Patent No. 7,047,526, including conception, reduction to practice, and inventorship

Name of Witness	Will Call or May Call	Live or Depo.	Length of Test. (Mins.)	Subject Matter of Testimony
Frank Palumbo	Will Call	Live/Depo.	20	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property; injuries to Cisco from Arista's use of Cisco's intellectual property
Devadas Patil	May Call	Live	15	Cisco's development of IOS and Cisco's CLI
Andre Pech	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Andrew Pletcher	May Call	Live	15	Cisco's marketing and sales of its products; Arista's marketing and sales of its products; communications with customers and potential customers; competition for high speed data center switching customers and potential customers; injuries to Cisco from Arista's use of Cisco's intellectual property

<b>Name of Witness</b>	<b>Will Call or May Call</b>	<b>Live or Depo.</b>	<b>Length of Test. (Mins.)</b>	<b>Subject Matter of Testimony</b>
Lorenz Redlefsen	May Call	Depo.	10	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers
Jeff Reed	May Call	Live	15	Cisco's history, business and strategy; Development, structure, operation and/or characteristics of Cisco's products
Phillip Remaker	Will Call	Live	20	Cisco's development of IOS and Cisco's CLI
Abhay Roy	May Call	Live	15	Cisco's development of IOS and Cisco's CLI
Anshul Sadana	Will Call	Live/Depo.	45	Arista's awareness of, access to, and use of Cisco's intellectual property
Greg Satz	May Call	Live/Depo.	15	Cisco's development of IOS and Cisco's CLI
Terry Slattery	May Call	Live/Depo.	15	Cisco's development of IOS and Cisco's CLI
Mark Smith	May Call	Live	15	Arista's awareness of, access to, and use of Cisco's intellectual property
David Sollender	Will Call	Live/Depo.	15	Arista's awareness of, access to, and use of Cisco's intellectual property; Arista's marketing and sales of its products; Arista's communications with customers and potential customers

<b>Name of Witness</b>	<b>Will Call or May Call</b>	<b>Live or Depo.</b>	<b>Length of Test. (Mins.)</b>	<b>Subject Matter of Testimony</b>
Adam Sweeney	Will Call	Live/Depo.	30	Arista's awareness of, access to, and use of Cisco's intellectual property
Jayshree Ullal	Will Call	Live	30	Arista's awareness of, access to, and use of Cisco's intellectual property and damages caused thereby
Tejas Vashi	May Call	Live	10	Cisco's training for IT professionals regarding Cisco's IOS and CLI and Cisco's investment in such training
Mike Volpi	Will Call	Live	10	The non-existence of an "industry standard" for CLI
David Ward	May Call	Live	15	Development, structure, operation and/or characteristics of Cisco's products; Cisco's history, business, strategy and products
Jeffrey Wheeler	May Call	Live/Depo.	15	U.S. Patent No. 7,047,526, including conception, reduction to practice, and inventorship
Mallun Yen	May Call	Live	10	The License Agreement between Cisco and Stanford University
Arista's corporate representative at trial	May Call	Live	20	Arista's history, business, strategy and products; Arista's copying of Cisco's copyrighted works; matters addressed by Arista during its examination

Name of Witness	Will Call or May Call	Live or Depo.	Length of Test. (Mins.)	Subject Matter of Testimony
Cisco's corporate representative at trial	May Call	Live	10	Development, structure, operation and/or characteristics of Cisco's products; Cisco's history, business, strategy, and products; injuries to Cisco from Arista's use of Cisco's intellectual property

Dated: September 21, 2016

Respectfully submitted,

/s/ John M. Neukom

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**PROOF OF SERVICE**

I further certify that, at the date entered below, I caused a true and correct copy of the foregoing to be served by transmission via electronic mail to the addresses below:

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I declare under penalty of perjury that the foregoing is true and correct. Executed on September 21, 2016, at San Francisco, California.

/s/ Andrew M. Holmes